

Gill Eapen

94 Anchorage Circle, Groton, CT 06340

860 961 9654 / 860 536 9990

gill@eapen.infowww.decisionoptions.com

CEO, **Decision Options**, LLC
Groton, CT (2001 – Now)

Managing Director, **Stout**
Chicago, IL (2016 – 2018)

Vice President, **Charles River Associates**
Boston, MA (2010 – 2011)

Group Director, **Pfizer**, Inc.
New York, NY (1997 – 2000)

Manager, **Deloitte Consulting**
Dallas, TX (1994 – 1997)

Senior Consultant, **Asea Brown Boveri**
Lincolnshire, IL (1986-1992)

MBA, Finance and Economics
University of Chicago
1992-1994

MS, Structural Engineering
Northwestern University
1985-1986

B-Tech, Civil Engineering
Indian Institute of Technology
1980-1985

Executive Development
Harvard University, 2000

CFA charter holder
2008

Gill Eapen is the founder and CEO of Decision Options ®, a leader in Artificial Intelligence applications in business decision-making. Previously, he was Managing Director of Predictive Economics, at Stout. Mr. Eapen has over 30 years of experience in strategy, finance, machine learning, artificial intelligence, engineering and general management. Over the past two decades, Decision Options pioneered analytical techniques to inform and guide decisions to enhance shareholder value in companies of all sizes. Mr. Eapen has advised clients on a broad range of industries including life sciences, healthcare, energy, aerospace, high technology, pharmaceuticals, biotechnology, medical devices, manufacturing, consumer goods, financial services and legal services. Mr. Eapen has been involved in the area of computer-aided decision-making starting with his graduate thesis in 1986 at Northwestern University. Later in the 90s, his team created and implemented one of the largest predictive models to forecast and manage all resources needed to conduct worldwide R&D at Pfizer, with annual investments exceeding \$4 Billion. In 2004, he developed an artificially intelligent trading platform for a market-neutral equity fund showing consistent alpha.

Decision Options ® incorporates most of the known machine and deep learning techniques to rapidly create predictive and pattern finding models from any kind of data – structured or unstructured. It also features market-based economic valuation and risk assessment in private assets such as emerging technologies, intellectual property, know-how, facilities, contracts, data, processes, R&D, brand, and access. The technology has been used to help organizations select and design products, technologies, processes, IP and facilities, budget and manage resources and capital across a portfolio of opportunities and forecast and predict business attributes to increase revenue, reduce cost and enhance value.

Mr. Eapen is the author of two textbooks. The first book, Decision Options: The Art and Science of Making Decisions, provides the theory and practice of real options in economic valuation and investment decision-making in private assets. The second book, Flexibility: Flexible Companies for the Uncertain World is a comprehensive discussion of the structure, systems, and strategies needed for companies to survive and succeed in an increasingly uncertain world. His Blog, “Scientific Sense,” and associated books are followed by people in over 150 countries from 2008. He is also a frequent speaker at conferences worldwide on subjects of strategy, innovation, economics, and analytics.